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**Acquisition**

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NCIA/ACQ/2016/1679  
12 October 2016

**Market Survey Request for Information  
Functional Services for Intelligence Support (INTEL FS),  
Spiral 2 – CP 0A0110**

**NCI Agency Ref: MS-14384-INTEL\_FS**

NCI Agency is seeking information from Nations and their Industry regarding the availability of Commercial-Off-The-Shelf (COTS) and Government-Off-The-Shelf (GOTS) software to meet the following requirements: to provide enhanced Intelligence Requirements Management and Collection Management (IRM&CM).

**NCI Agency Senior Contracting Officer: Mr Michel Trebaol**

E-mail: [michel.trebaol@ncia.nato.int](mailto:michel.trebaol@ncia.nato.int)

To: See Distribution List

Subject: **NCI Agency Market Survey Request MS-14384-INTEL\_FS**

**Software related to NATO Project “Functional Services for  
Intelligence Support (INTEL FS), Spiral 2 – CP 0A0110”**

1. NCI Agency requests the assistance of the Nations and their Industry to identify available GOTS/COTS solutions that will meet the emerging NATO requirement for an enhanced Intelligence Requirements Management and Collection Management capability as part of the INTEL FS Spiral 2 implementation phase. This Market Survey is being issued to identify potential solutions and possible suppliers.
2. The broadest possible dissemination by Nations of this Market Survey Request to their qualified and interested industrial base is requested.



NATO Communications  
and Information Agency  
Agence OTAN d'information  
et de communication

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1110 Brussels, Belgium

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3. A summary of this emerging requirement is set forth in the Annex A attached hereto. Respondents are requested to reply via the questionnaire at Annex B. Other supporting information and documentation (system overview and architecture overview, technical data sheets, marketing brochures, catalogue price lists, descriptions of existing installations, etc.) are also desired.
4. The NCI Agency reference for this Market Survey Request is MS-14384-INTEL\_FS, and all correspondence and submissions concerning this matter should reference this number.
5. Responses may be issued to NCI Agency directly from Nations or from their Industry. Respondents are invited to carefully review the requirements in Annex A.
6. Responses shall in all cases include the name of the firm, telephone number, E-mail address, designated Point of Contact, and a NATO UNCLASSIFIED description of the capability available and its functionalities. This shall include any restrictions (e.g. export controls) for direct procurement of the various capabilities by NCI Agency. Non-binding product pricing information is also requested as called out in Annex B.
7. Responses are due back to NCI Agency no later than **close of business 18 November 2016**.
8. Please send all responses either via courier or email to the following NCI Agency contact:

For Attention Of:       **Mr Michel Trebaol**  
Senior Contracting Officer – DACQ/ASG

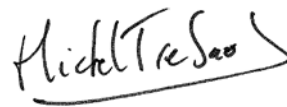
Postal address:       NATO CI Agency  
Bâtiment Z  
Avenue du Bourget 140  
1110 Brussels  
Belgium

Email:                   [michel.trebaol@ncia.nato.int](mailto:michel.trebaol@ncia.nato.int)

9. Product demonstrations or face-to-face briefings/meetings with industry may be requested during this initial stage. Respondents are advised to await further instructions after their submissions and are requested not to contact any NCI Agency staff directly other than the POC identified above in Para 8.
10. Any response to this request shall be provided on a voluntary basis. Negative responses shall not prejudice or cause the exclusion of companies from any future procurement that may arise from this Market Survey. Responses to this request, and any information provided within the context of this survey, including but not limited to pricing, quantities, capabilities, functionalities and requirements will be considered as information only and will not be construed as binding on NATO for any future acquisition.

11. The NCI Agency is not liable for any expenses incurred by firms in conjunction with their responses to this Market Survey and this Survey shall not be regarded as a commitment of any kind concerning future procurement of the items described.
12. Your assistance in this Market Survey request is greatly appreciated.

FOR THE GENERAL MANAGER:



Michel Trebaol  
Senior Contracting Officer

**Attachment(s):**

- Annex A – Market Survey Request - Summary of Requirements CP 0A0110
- Annex B – Market Survey Questionnaire

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Functional Services for Intelligence Support (INTEL FS), Spiral 2**

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## **Emerging Requirement for Software under NATO Project “Functional Services for Intelligence Support (INTEL FS), Spiral 2 – CP 0A0110”**

### **Market Survey Request MS-14384-INTEL\_FS**

## **Summary of Requirements**

The project “Functional Services for Intelligence Support (INTEL FS), Spiral 2,” under Capability Package CP 0A0110 will deliver several improvements to the INTEL FS System including the delivery of an “enhanced Intelligence Requirements Management and Collection Management (IRM&CM)” capability.

The objective is to provide a capability for intelligence staff to efficiently conduct IRM&CM activities. Mission types include high intensity, low intensity missions as well as coalition, multinational and national missions. The capability shall provide automated support to IRM & CM activities including workflow, and the appropriate means for interacting with IRM&CM related information (including geo and temporal interaction views).

NCI Agency foresees the INTEL FS Spiral 2 IRM&CM capability to provide:

1. A System that can operate autonomously as well as integrated into a NATO and coalition network where it is interoperable with other systems compliant with MAJIIC 2 Bravo.1 baseline.
2. A System that support Collection Management (CM) through management of: ISR Requests, Collection Requirements, Tasks, Collection Requirements Lists, Collection Task List (CTL) and Collection and Exploitation Plans (CXP).
3. A System that support Intelligence Requirements Management (IRM) through management of: Requests for Information (RFI), Intelligence Requirements, and Intelligence Collection Plans.
4. A System that includes the full and rich set of tools supporting ad-hoc and deliberative planning and execution of IRM & CM activities as required by the Information Requirement Manager and the Collection Manager
5. An additional lightweight Web-based tool for a broader user base. The user of the lightweight tool will be enabled to submit and track the status of requests and tasks.
6. Access to the lightweight Web-based tool (requirement 5) from the main INTEL FS Web application

7. A System that is interoperable with other systems, applications and services participating in IRM & CM workflows complying with the MAJIC 2 Bravo 1 baseline and that includes functionality for exchanging ICEF messages in accordance with APP-11D.
8. A System that is operating as a User Facing Capability that is consuming externally provided MAJIC 2 Bravo.1 services (in particular the JISR COI specific services).
9. A System that is capable of supporting multiple concurrent operations, multiple order of battle, and multiple priority schemes. That means an operation has a discrete name, unique ICP, unique Prioritization Schema, unique ORBAT, unique CTL, unique CXP, and unique Theatre Synchronization Matrix.
10. A System that will operate on commercially standard, Windows-based servers hosted in a virtualized infrastructure.
11. A System that will be supported using an Integrated Logistic Support/ Contractor Logistic Support (ILS/CLS) that includes maintenance, deployment, sustainment redeployment and training.

**Glossary of Terms and Definitions**

<b>TERM</b>	<b>DESCRIPTION</b>
<b>CLS</b>	<i>Contractor Logistics Support</i>
<b>COI</b>	<i>Communities Of Interest</i>
<b>COTS</b>	<i>Commercial-Off-the-Shelf</i>
<b>CTL</b>	<i>Collection Task List</i>
<b>CXP</b>	<i>Collection and Exploitation Plan</i>
<b>GEO</b>	<i>Geographic</i>
<b>GOTS</b>	<i>Government-Off-the-Shelf</i>
<b>HQ</b>	<i>Headquarter</i>
<b>ICEF</b>	<i>Information Requirement Management &amp; Collection Management Exchange</i>
<b>ICP</b>	<i>Intelligence Collection Plan</i>
<b>ILS</b>	<i>Integrated Logistic Support</i>
<b>INTEL FS</b>	<i>Intelligence Functional Services</i>
<b>IRM&amp;CM</b>	<i>Intelligence Requirements Management and Collection Management</i>
<b>ISR</b>	<i>Intelligence, Surveillance and Reconnaissance</i>
<b>JISR</b>	<i>Joint Intelligence, Surveillance and Reconnaissance</i>
<b>MAJIC 2</b>	<i>Multi-intelligence All-source Joint ISR Interoperability Coalition 2</i>

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<b>NCI AGENCY</b>	<i>NATO Communications and Information Agency</i>
<b>O&amp;M</b>	<i>Operations &amp; Maintenance</i>
<b>OEM</b>	<i>Original Equipment Manufacturer</i>
<b>ORBAT</b>	<i>Order Of Battle</i>
<b>RFI</b>	<i>Request For Information</i>
<b>ROM</b>	<i>Rough Order of Magnitude</i>
<b>SA</b>	<i>Situational Awareness</i>

## Annex B - Questionnaire

Organisation name:

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Contact name & details within  
organisation:

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### Notes

- Please **DO NOT** alter the formatting. If you need additional space to complete your text then please use the 'Continuation Sheet' at the back of this Annex and reference the question to which the text relates to.
- Please feel free to make assumptions *HOWEVER* you must list your assumptions in the spaces provided.
- Please **DO NOT** enter any company marketing or sales material as part of your answers within this market survey. But please submit such material as enclosures with the appropriate references within your replies. If you need additional space, please use the sheet at the end of this Annex.
- Please **DO** try and answer the relevant questions as comprehensively as possible.
- All questions within this document should be answered in conjunction with the summary of requirements in Annex A.

### What elements of the requirements listed in Annex A can your organisation provide? (Please provide a detailed response on each point below)

- a. Does your organisation currently provide such a capability with support (please address each of the requirements in Annex A individually)?
- b. Does your organization currently provide the CM as a separate component (without the IRM part) as a GOTS/COTS product? If so, please also provide ROM cost for the separate CM component.
- c. Is your proposed GOTS/COTS product currently being utilized or has it been utilized, in support of operations? If so, where? Please indicate the key technologies (e.g., service oriented architecture, rich client, web application etc.) used in your product(s).
- d. Are you the Original Equipment Manufacturer (OEM) of the System?
- e. Do you fully accept the transfer of all Background IPR through the procurement contract (meaning NATO has unlimited rights to distribute the System to NATO commands, NATO missions, coalitions, multinational and national domains)? If yes is there any condition (e.g. O&M contract - specified in number of yearly paid man-days).
- f. Has your organisation completed security accreditation testing activity before? If so, please provide details on which programme this was performed, and the type(s) of security domain where such accreditation was accomplished.

Please expand in detail below on each and every point above, and also please provide

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in your response;

- A Rough Order of Magnitude (ROM) Procurement & Life Cycle cost,
- Advantages & disadvantages of your product/solution/organisation,
- Any other supporting information you may deem necessary including any assumptions.

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Please feel free to add any information you may think that may be of value to NCI Agency in the space provided below. Should you need additional space, please copy this page and continue with the appropriate page numbers.

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